

Trinitas Regional Medical Center Obligated Group
Consolidated Balance Sheet
At June 30, 2015 and December 31, 2014
(Unaudited)

	June 2015	December 2014
Assets		
Current Assets:		
Cash and cash equivalents (Includes certificates of deposit)	\$ 116,729,313	\$ 97,959,973
Assets whose use is limited	8,115,032	8,102,938
Patient accounts receivable (less allowance for doubtful collections of \$30,200,000 in 2015 and \$28,726,000 in 2014)	23,489,747	27,481,532
Other receivables	2,634,614	2,357,469
Other current assets	6,101,327	5,142,127
Total current assets	<u>157,070,033</u>	<u>141,044,039</u>
Assets Whose Use is Limited and Investments		
Assets whose use is limited:		
Internally designated	91,165,829	92,104,617
Other internally designated	6,274,467	6,061,263
Held by trustee under bond indentures	13,045,215	10,556,845
Donor restricted	3,600,839	3,804,049
Investments	<u>27,745,754</u>	<u>27,773,653</u>
Total assets whose use is limited and investments	<u>141,832,104</u>	<u>140,300,427</u>
Beneficial Interest in Net Assets of Trinitas Health Foundation	6,588,025	6,133,359
Property and Equipment (net of accumulated depreciation of \$233,120,000 in 2015 and \$226,831,000 in 2014)	86,325,870	90,718,915
Deferred Financing Costs (net of accumulated amortization of \$1,818,000 in 2015 and \$1,731,000 in 2014)	1,642,962	1,730,376
Other Assets	<u>6,363,931</u>	<u>6,363,379</u>
Total	<u>\$ 399,822,925</u>	<u>\$ 386,290,495</u>
Liabilities and Net Assets		
Current Liabilities:		
Current portion of long-term debt	\$ 7,516,528	\$ 7,516,528
Accounts payable and accrued expenses	22,019,783	19,371,480
Deferred revenue	4,873,170	3,010,262
Accrued bond interest payable	3,212,804	3,127,938
Accrued salaries and wages	5,370,458	4,498,150
Estimated settlements with third-party payors	<u>12,653,752</u>	<u>13,511,611</u>
Total current liabilities	<u>55,646,495</u>	<u>51,035,969</u>
Estimated Settlements with Third-party Payors	39,462,409	35,180,528
Long-Term Debt	129,263,372	130,265,299
Other Long-Term Liabilities	<u>20,074,581</u>	<u>20,112,714</u>
Total liabilities	<u>244,446,857</u>	<u>236,594,510</u>
Net Assets		
Unrestricted	145,187,199	139,758,573
Temporarily restricted	7,183,437	6,961,762
Permanently restricted	<u>3,005,432</u>	<u>2,975,650</u>
Total net assets	<u>155,376,068</u>	<u>149,695,985</u>
Total	<u>\$ 399,822,925</u>	<u>\$ 386,290,495</u>

Trinitas Regional Medical Center Obligated Group
Consolidated Statement of Operations
For the Six Months Ended June 30, 2015 and 2014
(Unaudited)

	June 2015	June 2014
Revenues		
Net patient service revenue (net of contractual allowances, charity care and discounts)	\$ 116,378,851	\$ 115,300,324
Provision for bad debts	(9,295,865)	(9,673,454)
Net patient service revenue less provision for bad debts	107,082,986	105,626,870
Other revenue	39,640,664	41,917,163
Net assets released from restrictions used for operations	460,616	269,356
Total revenues	147,184,266	147,813,389
Expenses		
Salaries and wages	66,818,147	67,464,328
Employee benefits	13,233,268	13,446,293
Supplies and other	55,619,520	55,798,085
Depreciation and amortization	6,342,873	6,395,275
Interest	3,558,702	3,747,237
Total expenses	145,572,510	146,851,218
Operating Income	1,611,756	962,171
Nonoperating Gains and Losses		
Interest, dividends and other	2,002,138	1,731,521
Contributions	-	1,000,000
Net realized gains and losses on investments	2,462,287	741,726
Gain on sale of building	1,653,941	-
Change in fair value of interest rate swaps	211,567	(388,150)
Total nonoperating gains and losses	6,329,933	3,085,097
Revenues in Excess of Expenses	7,941,689	4,047,268
Change in Net Unrealized Gains and (Losses) on Investments Other Than Trading Securities	(3,683,931)	2,509,658
Net Assets Released From Restrictions Used for Purchase of Property and Equipment	1,170,868	552,229
Increase in Unrestricted Net Assets	\$ 5,428,626	\$ 7,109,155

Trinitas Regional Medical Center Obligated Group
Consolidated Statement of Changes in Net Assets
For the Six Months Ended June 30, 2015 and 2014
(Unaudited)

	June 2015	June 2014
Unrestricted Net Assets		
Revenues in excess of expenses	\$ 7,941,689	\$ 4,047,268
Change in net unrealized gains and losses on investments other than trading securities	(3,683,931)	2,509,658
Net assets released from restrictions used for purchase of property and equipment	1,170,868	552,229
Increase in unrestricted net assets	5,428,626	7,109,155
Temporarily Restricted Net Assets		
Contributions	1,416,902	809,119
Interest and dividends	30,849	33
Net assets released from restrictions	(1,631,483)	(821,585)
Change in beneficial interest in net assets of Trinitas Health Foundation	405,409	722,207
Decrease in temporarily restricted net assets	221,677	709,774
Permanently Restricted Net Assets		
Change in beneficial interest in net assets of Trinitas Health Foundation	49,259	80,614
Change in net unrealized gains and losses on investments other than trading securities	(19,477)	68,413
Increase in permanently restricted net assets	29,782	149,027
Increase in Net Assets	5,680,085	7,967,956
Net Assets		
Beginning of year	149,695,983	133,272,849
End of period	\$ 155,376,068	\$ 141,240,805

Trinitas Regional Medical Center Obligated Group
Consolidated Statement of Cash Flows
For the Six Months Ended June 30, 2015 and 2014
(Unaudited)

	June 2015	June 2014
Cash Flows from Operating Activities		
Increase in net assets	\$ 5,680,085	\$ 7,967,956
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Provision for bad debts	9,295,865	9,673,454
Depreciation and amortization	6,289,119	6,304,573
Amortization of deferred financing costs	87,414	90,702
Amortization of deferred bond discount and premium	(33,660)	(33,660)
Restricted contributions for capital additions	(1,170,868)	(552,229)
Change in fair value of interest rate swaps	(211,567)	388,150
Change in net unrealized gains and losses on other than trading securities	3,683,931	(2,509,658)
Net realized gains and losses on investments	(2,462,287)	(741,726)
Gain from sale of building	(1,653,941)	
Change in beneficial interest in net assets of Trinitas Health Foundation	(454,668)	(802,821)
Change in assets and liabilities:		
Patient accounts receivable	(5,304,080)	(7,823,050)
Other receivables	(452,537)	(2,163,099)
Other current assets and other assets	(1,592,514)	137,330
Accounts payable and accrued expenses	3,456,457	(1,774,344)
Deferred revenue	1,862,908	(195,527)
Accrued bond interest payable	84,866	(59,428)
Accrued salaries and wages	872,308	1,042,966
Estimated settlements with third-party payors	3,424,022	(443,303)
Other long-term liabilities	173,434	204,822
Net cash provided by (used in) operating activities	21,574,287	8,711,108
Cash Flows from Investing Activities		
Acquisition of property and equipment	(2,742,133)	(3,313,641)
Proceeds from sale of building	2,500,000	-
(Purchases) sales of short-term investments, net	-	(170,273)
(Purchases) sales of investments and assets whose use is limited, net	(2,765,415)	(4,950,265)
Net cash used in investing activities	(3,007,548)	(8,434,179)
Cash Flows from Financing Activities		
Restricted contributions for capital additions	1,170,868	552,229
Repayment of long-term debt and capitalized lease obligations	(968,267)	(968,267)
Net cash provided by (used in) financing activities	202,601	(416,038)
Net Increase (Decrease) in Cash and Cash Equivalents	18,769,340	(139,109)
Cash and Cash Equivalents, Beginning	97,959,973	60,229,852
Cash and Cash Equivalents, Ending	\$ 116,729,313	\$ 60,090,743
Supplemental Disclosure of Cash Flow Information,		
Interest paid	\$ 3,459,907	\$ 3,623,672

Trinitas Regional Medical Center Obligated Group
Notes to Consolidated Financial Statements
June 30, 2015

1. Reporting Organizations

The consolidated financial statements include the accounts of Trinitas Regional Medical Center (the "Medical Center"), Marillac Corporation ("Marillac"), a wholly owned subsidiary of the Medical Center and Trinitas Physicians Practice, LLC. In 2000, Elizabeth General Medical Center and St. Elizabeth Hospital merged to form Trinitas Hospital, a not-for-profit, tax-exempt, voluntary, acute health care provider located in Elizabeth, New Jersey. Trinitas Hospital officially changed its name to Trinitas Regional Medical Center as of October 2008. The Medical Center provides inpatient, outpatient, and emergency care services for local residents. Admitting physicians are primarily practitioners from the local area.

Marillac, a not-for-profit, tax-exempt corporation pursuant to Section 501(c)(3) of the Internal Revenue Code, owns and operates a medical office building in Elizabeth, New Jersey.

Trinitas Physicians Practice, LLC, (TPP, LLC) a New Jersey professional limited liability company (LLC), a for-profit taxable entity.

The sole member of the Medical Center is Trinitas Health (the "Parent"), a tax-exempt holding company. Both the Parent and the Medical Center are tax-exempt organizations, pursuant to Section 501(c)(3) of the Internal Revenue Code.

The Medical Center is an affiliated member of the Parent, the controlling entity. Other affiliates of Trinitas Health include: Trinitas Healthcare Corporation and subsidiary, Trinitas Health Services Corporation, and Trinitas Health Foundation and Affiliate (the "Foundation"). Only the Medical Center's financial statements and its subsidiaries and TPP, LLC are presented herein. The Parent's affiliates, with the exception of Trinitas Health Services Corporation, are not-for-profit, tax-exempt organizations. Trinitas Health Services Corporation is a for-profit, taxable entity.

2. Presentation

The consolidated financial statements are unaudited and include all adjustments which are, in the opinion of Management, necessary for a fair presentation of the Obligated Group's financial position as of June 30, 2015 and December 31, 2014, its result of operations and its changes in net assets and cash flows for the six months ended June 30, 2015 and 2014 in conformity with accounting principles generally accepted in the United States of America. Certain information and footnote disclosures normally included in financial statements prepared in accordance with such accounting principles have been omitted.

These consolidated financial statements should be read in conjunction with Trinitas Regional Medical Center's audited consolidated financial statements and notes thereto for the years ended December 31, 2014.

3. Patient Accounts Receivable

Patient accounts receivable are reported at net realizable value. Accounts are written off when they are determined to be uncollectible based upon management's assessment of individual accounts. In evaluating the collectability of patient accounts receivable, the Medical Center analyzes its past history and identifies trends for each of its major payor sources of revenue to estimate the appropriate allowance for doubtful collections and provision for doubtful collections. For receivables associated with services provided to patients with third party insurance coverage (partial or complete) and patients with no coverage (partial or none), the Medical Center analyzes contractually due amounts and provides an allowance for doubtful collections and a provision for doubtful collections, if necessary. For receivables associated with patients with no insurance

(partial or complete) (which includes both patients without insurance and patients with deductible and copayment balances due), the Medical Center records a significant provision for doubtful collections in the period of service on the basis of its past experience, which indicates that many patients are unable to pay the portion of their bill for which they are financially responsible. The difference between the billed rates and the amounts actually collected after all reasonable collection efforts have been exhausted is charged off against the allowance for doubtful collections.

The Medical Center's allowance for doubtful collections for self-pay patients increased to 98.1% of self-pay accounts receivable at June 30, 2015 from 96.9% of self-pay accounts receivable at December 31, 2014. The Medical Center had not changed its financial assistance policy in 2015.

4. Net Patient Service Revenue

The Medical Center reports net patient service revenue at the estimated net realizable amounts from patients, third party payors, and others for services rendered, including an estimate for retroactive adjustments that may occur as a result of future audits, reviews and investigations. Retroactive adjustments are considered in the recognition of revenue on an estimated basis in the period the related services are rendered, and such amounts are adjusted in future periods as adjustments become known or as years are no longer subject to such audits, review and investigations. Net patient service revenue as reported in the consolidated statements of operations is reduced both by (1) estimated allowances for the excess of charges over anticipated patient or third party payor payments and (2) a provision for doubtful collections. Certain of the health care services provided by the Medical Center are reimbursed by third party payors on the basis of the lower of cost or charges, with costs subject to certain imposed limitations.

Patient accounts receivable are reported at net realizable value and include charges for accounts due from Medicare, Medicaid, other commercial and managed care insurers, and self-paying patients (Note 1). Patient accounts receivable also includes management's estimate of the impact of certain undercharges to be recouped or overcharges to be paid back for inpatient and outpatient services in subsequent years rates as discussed above. Deducted from patient accounts receivable are estimates of doubtful collections related to patients and allowances for the excess of charges over the payments to be received from third party payors.

The Medical Center has agreements with third-party payors that provide for payments to the Medical Center at amounts different from its established rates. The Medical Center recognizes patient service revenue associated with services provided to patients who have third-party payor coverage on the basis of these established rates for the services rendered. For uninsured patients that do not qualify for charity care, the Medical Center recognizes revenues on the basis of its standard rates, discounted in accordance with the Medical Center's policy. On the basis of historical experience, a significant portion of the Medical Center's uninsured patients will be unable to pay for the services provided. Thus, the Medical Center records a significant provision for doubtful collections related to uninsured patients in the period the services are provided. Patient service revenues, net of contractual allowances and discounts (but before the provision for doubtful collections), recognized in June 30, 2015 and 2014 from these major payor sources, are as follows:

	Patient Service Revenues (Net of Contractual Allowances and Discounts)				Total
	Medicare	Medicaid	Other Third Party Payors	Self Pay and Other	
June 30, 2015	\$ 36,834,711	\$ 37,381,208	\$ 31,969,405	\$ 10,193,527	\$ 116,378,851
June 30, 2014	\$ 37,048,289	\$ 33,716,775	\$ 33,195,747	\$ 11,339,513	\$ 115,300,324

5. Subsequent Events

The Medical Center evaluated subsequent events for recognition or disclosure through August 4, 2015, the date the financial statements were available to be issued.

6. New Accounting Pronouncement

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. ASU No. 2014-09 supersedes the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance. Under the requirements of ASU No. 2014-09, the core principle is that entities should recognize revenue to depict the transfer of promised goods or services to customers (residents) in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The Medical Center will be required to retrospectively adopt the guidance in ASU No. 2014-09 for the years beginning after December 15, 2016. The Medical Center has not yet determined the impact of adoption of ASU No. 2014-09 on its financial statements.

7. Net Patient Service Revenues

The Medical Center has agreements with third-party payors that provide for payments to the Medical Center at amounts different from its established rates. A significant portion of the Medical Center's net patient service revenue is derived from these third-party payor programs. A summary of the principal payment arrangements with major third-party payors follows:

- Medicare: Inpatient acute care and outpatient services rendered to Medicare program beneficiaries are paid at prospectively determined rates. These rates vary according to patient classification systems that are based on clinical, diagnostic, and other factors. Certain items, such as Medicare bad debts, are paid based on a cost reimbursement methodology. Reimbursements for cost reimbursable items are received at tentative interim rates, with final settlement determined after submission of annual cost reports by the Medical Center and audits thereof by the Medicare fiscal intermediary. The Medical Center's Medicare cost reports have been settled by the Medicare fiscal intermediary through December 31, 2009, except for December 31, 2005.
- Medicaid: Inpatient acute care services rendered to Medicaid program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic, and other factors. Outpatient services are paid based on a cost reimbursement methodology. The Hospital's Medicaid cost reports have been settled by the Medicaid fiscal intermediary through December 31, 2011.

The first audit covering fiscal 2011 was recently submitted to the federal Centers for Medicare and Medicaid Services (CMS) and indicated no refund would be necessary. While the 2011 audit has been certified by an independent accounting firm, it does contain various caveats which are subject to review by CMS.

Revenue received under third-party arrangements is subject to audit and retroactive adjustments. Net patient service revenues include adjustments of \$-0- for the six months ended June 30, 2015 and 2014, respectively, related to tentative and final settlements of prior year cost reports and other settlements.

The Medical Center also has entered into payment agreements with certain managed care organizations, commercial insurance carriers, and preferred provider organizations. The basis for payment to the Medical Center under these agreements includes daily rates, rates per discharge, and discounts from established charges.

8. Subsidy Payments and Charity Care

The Medical Center receives subsidy payments from the State of New Jersey to partially fund charity care and certain other program costs. Subsidy payments included in other revenue for the six months ended June 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Charity care	\$ 21,101,441	\$ 22,049,961
Deliver system reform incentive payment / Hospital relief	3,179,832	4,425,322
Mental health	815,990	815,989
	<u> </u>	<u> </u>
Total	<u>\$ 25,097,263</u>	<u>\$ 27,291,272</u>

The Medical Center, as part of its mission, provides medical care without charge or at reduced charges to residents of its community through the provision of charity care. The Medical Center's definition of charity care is in accordance with state regulations and includes services provided at no charge to the uninsured or underinsured.

9. Derivative Financial Instrument

In June 2006, the Medical Center entered into an interest rate swap with a start date of July 1, 2006, and expiration date of July 1, 2035, based on the notional amount of approximately fifty percent (50%) of the principal amount of the Series 2006 Bonds (\$7,430,000). At June 30, 2015 and December 31, 2014, the Medical Center's interest rate swap agreement had a notional principal amount of \$6,497,500 and \$6,642,500, respectively. According to the terms of the swap contract, the Medical Center will pay a 5.826% rate in return for receiving one month LIBOR rate.

The fair value of the swap at June 30, 2015 and December 31, 2014 was a liability of \$2,360,146 and \$2,571,713, respectively, and is included in other long-term liabilities in the accompanying consolidated balance sheet. For the six months ended June 30, 2015 and 2014, the change in the fair value of the interest rate swap resulted in an unrealized gain of \$211,567 and an unrealized loss of \$388,150, respectively, and is included in non-operating gains and losses in the consolidated statement of operations.

10. Meaningful Use

Under certain provisions of the American Recovery and Reinvestment Act of 2009, federal incentive payments are available to hospitals, physicians and certain other professionals ("providers") when they adopt certified electronic health record ("EHR") technology or become "meaningful users" of EHRs in ways that demonstrate improved quality, safety and effectiveness of care. Medicare and Medicaid providers can receive their initial incentive payment by adopting implementing or upgrading certified EHR technology, but must demonstrate meaningful use of EHRs in subsequent years in order to qualify for additional payments. Hospitals may be eligible for both Medicare and Medicaid EHR incentive payments. The Medical Center accounts for EHR payments using the contingency method, whereby revenue is recognized when all contingencies are satisfied. At June 30, 2015 and 2014, the Medical Center had recorded EHR incentive payments from the Medicare and Medicaid programs as deferred revenue on the balance sheet in the amounts of \$2.7 million and \$2.9 million, respectively, which will be recognized as non-operating revenue when the Medical Center has satisfied the statutory and regulatory requirements. For the six months ended June 30, 2015 and 2014, no amounts were recognized in the consolidated statement of operations.

11. Sale of Jersey Street Campus

The Medical Center sold the Jersey Street Campus in June and received \$2.5 million in cash proceeds which resulted in a gain on sale of building and land in the amount of \$1.7 million which is reflected in the non-operating gains and losses on the consolidated statement of operations for the six months ended June 30, 2015.

12. Emergency Room Department

The Medical Center's Board approved the updating and renovating of the Medical Center's emergency room department and adding additional ICU beds. The project will involve architectural, engineering, mechanical studies, relocation of various departments, demolition, purchasing a new CT scan, renovation and new construction. The expected costs for the project are approximately \$18 million, project costs are currently being finalized. The project is expected to begin in mid summer of 2015 and will take eighteen to twenty four months to complete.